

Melville

PROPERTY TRENDS | Q3



“Good Enough”
isn’t good enough.

Introducing your

Melville, Westdene,
Montgomery Park &
Franklin Roosevelt Park
Area Specialists

| | TOTAL SALES | FREEHOLD SALES | SECTIONAL TITLE SALES |
|----|-------------|----------------|-----------------------|
| Q1 | 21 | 25 | 4 |
| Q2 | 17 | 10 | 7 |
| Q3 | 31 | 21 | 10 |

70% of buyers are between the ages of 18 and 49.

67% of sellers are between the ages of 18 and 49.

70.5% of owners are between the ages of 18 and 49.

23 Average number of new properties on the market each month.

R1,992 million

Average listing price

R1,65 million

Average sold price

FREEHOLD: R1 775 000

SECTIONAL TITLE: R1 215 000



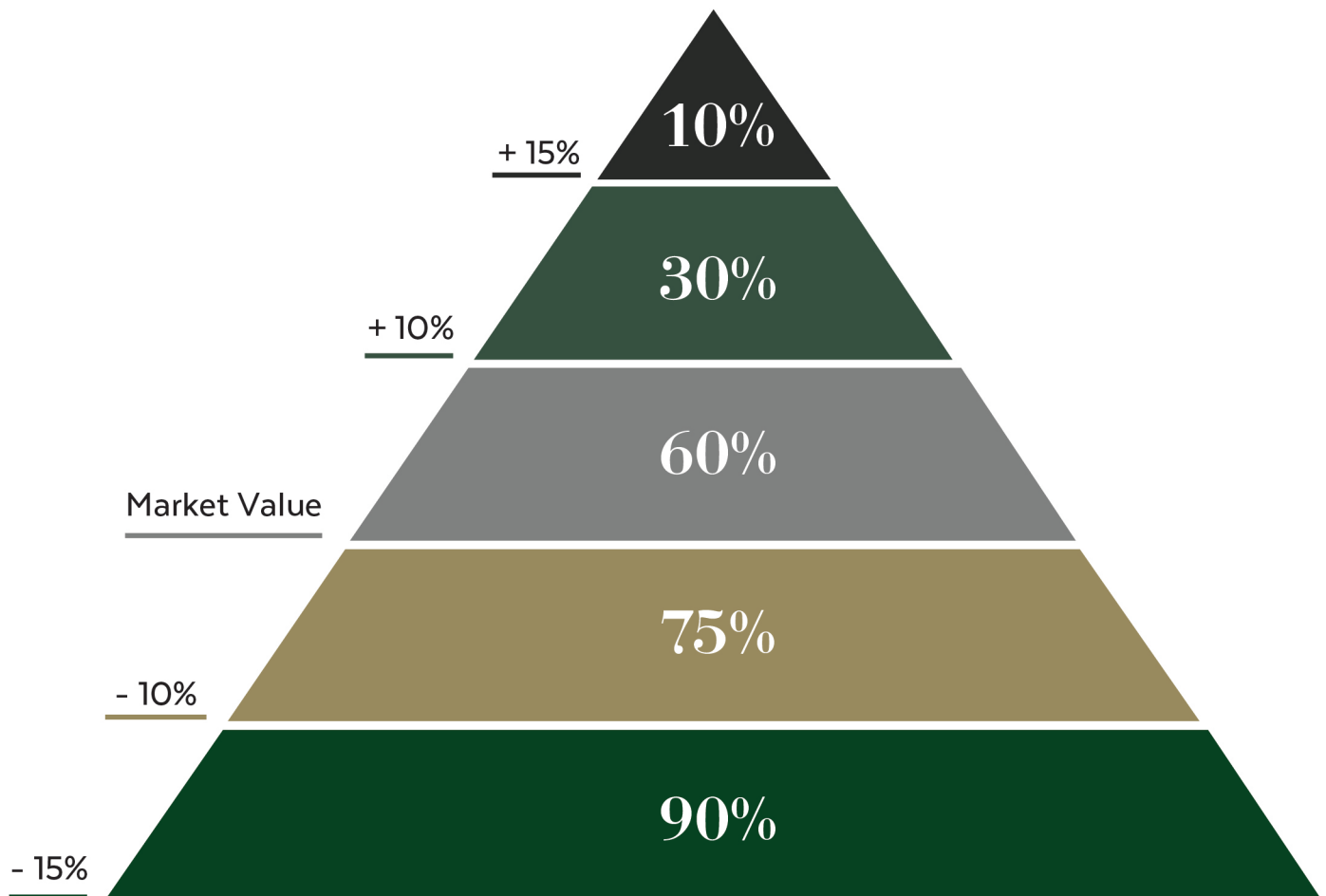
Highest achieved residential price
in the area: **R3 500 000**

Highest listed residential price
in the area: **R3 950 000**

Lowest sale residential price
in the area: **R475 000**

The impact of price on visibility

The importance of pricing your property correctly to your current buying market.
The percentage of potential buyers who will look for property



Let your Area Specialists be of service to you, if you are looking to buy or sell.

Please click on our interactive buttons below to view our Agent Profiles, all of our sold properties, as well as our current listings on the market, or to request a market-related valuation.

Ruhan Brown

Registered with the PPRA - Full Status FFC

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Cuan Du Plooy

Registered with the PPRA - Candidate Status FFC

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Live Remarkable.